

Auxly

Investor Presentation

May 2026

TSX: XLY
OTCQB: CBWTF
www.auxly.com



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This corporate document contains “forward-looking statements” and “forward-looking information” (collectively, “forward-looking information”) within the meaning of applicable securities legislation. Thereafter, all references should be to “forward-looking information”. This corporate document may use words such as “may”, “would”, “could”, “will”, “likely”, “expect”, “anticipate”, “believe”, “intend”, “plan”, “forecast”, “project”, “estimate”, “outlook”, and other similar expressions to identify forward-looking information. In addition, the Company’s assessment of, and targets for, future cultivation, production timelines, product launches, facility licences and amendments, average selling prices, cost of goods sold, operating expenses, gross margin on finished cannabis inventory sold and adjusted EBITDA are considered forward-looking information. Actual results, performance or achievement could differ materially from that expressed in, or implied by, any forward-looking information in this corporate document, and, accordingly, investors should not place undue reliance on any such forward-looking information. Forward-looking information involves significant risks, assumptions, uncertainties and other factors that may cause actual future results or anticipated events to differ materially from those expressed or implied in any forward-looking statements and accordingly, should not be read as guarantees of future performance or results. Forward-looking information involves risks and uncertainties including, but not limited to, the Company’s anticipated business strategies, anticipated trends in the Company’s business and anticipated market share, general business, economic and competitive uncertainties, regulatory risks including risks related to the cannabis market in the United States, Europe, Latin America and Canada, and market risks, that could cause actual results or events to differ materially from those expressed or implied by the forward-looking information. New factors emerge from time to time, and it is not possible for the Company to predict all of such factors or to assess in advance the impact of each such factor on the Company’s business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. Forward-looking information contained in this presentation is based on the Company’s current estimates, expectations and projections, which the Company believes are reasonable as of the current date. The Company can give no assurance that these estimates, expectations and projections will prove to have been correct. Historical statements should not be taken as a representation that such trends will be replicated in the future. No statement in this presentation is intended to be nor may be construed as a profit forecast.

Use of Non-IFRS Measures

This presentation refers to Adjusted EBITDA, Gross Margin on Finished Cannabis Inventory Sold and Debt because certain investors may use this information to assess the Company’s performance and also determine the Company’s ability to generate cash flow. This data is furnished to provide additional information and are non-IFRS measures and do not have any standardized meaning prescribed by IFRS. Accordingly, these measures should not be considered in isolation nor as a substitute for analysis of the Company’s financial information reported under IFRS.

OUR MISSION is to help people live happier lives by providing them with quality cannabis products that they trust and love

OUR VISION is to be a global leader in cannabis products



Auxly at a Glance

Founded: 2017

HQ: Toronto, Ontario

TSX: XLY | OTCQB: CBWTF

Putting People First

400+

passionate team members

Coast to Coast Reach

#3 largest LP in Canada

10 provinces **2** territories

97% of all retail stores

Our Brands

BACK FORTY #1 BRAND IN CANADA

KOLAB PROJECT **Foray Parcel**

Dosecann  **SOUTH POINT**

Global Strategic Partnership

 **IMPERIAL BRANDS**

Growing and Profitable

\$159M

TTM Q1-26 net revenue

\$49M

TTM Q1-26 Adjusted EBITDA

\$44M

TTM Q1-26 cash flow from operations before working capital



The Great Cannabis Opportunity

Canadian Recreational Market

| 2nd largest cannabis market in the world |

CAD\$7.4B
2030 TAM in Canada¹



56%

Of Canadians find cannabis socially acceptable; up from 44% in 2018

12%

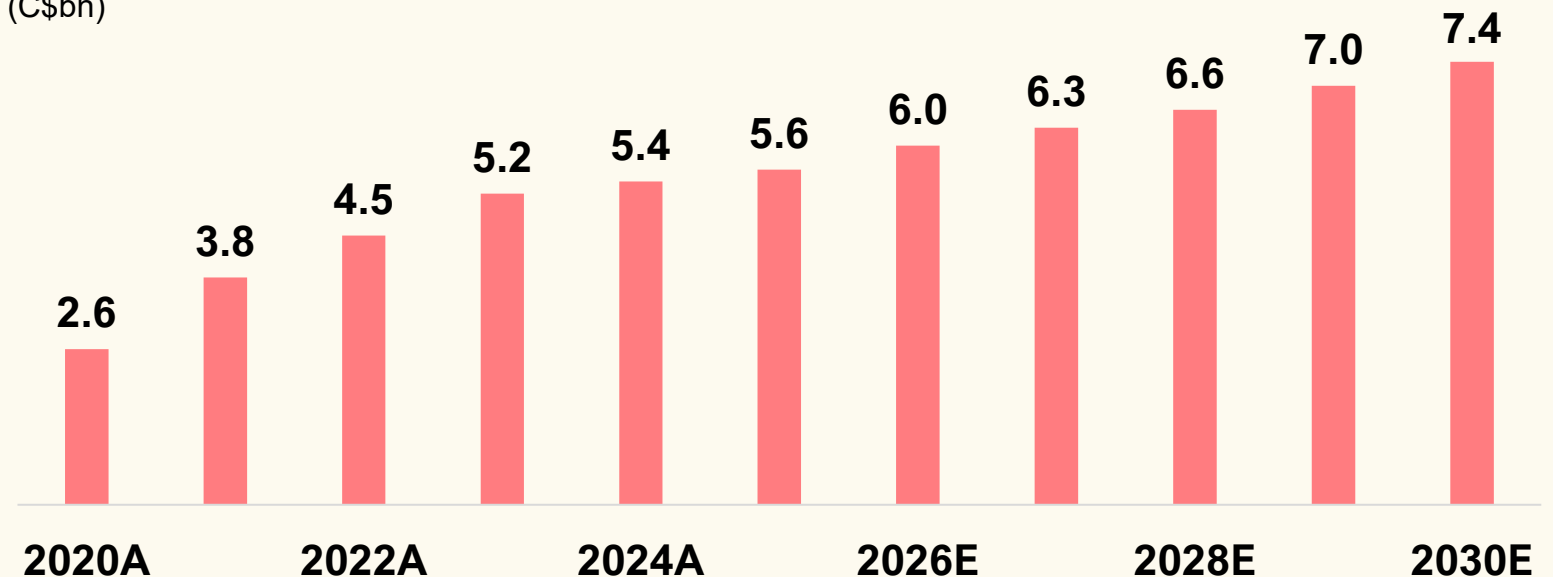
Growth in recreational cannabis sales YoY, whereas alcohol sales were down nationally²

72%

Of cannabis consumers purchased from a legal source in 2024

Canadian Recreational Market Continues to Grow

(C\$bn)



Source: Statista, Hifyre IQ, Canadian Cannabis Survey, Statistics Canada

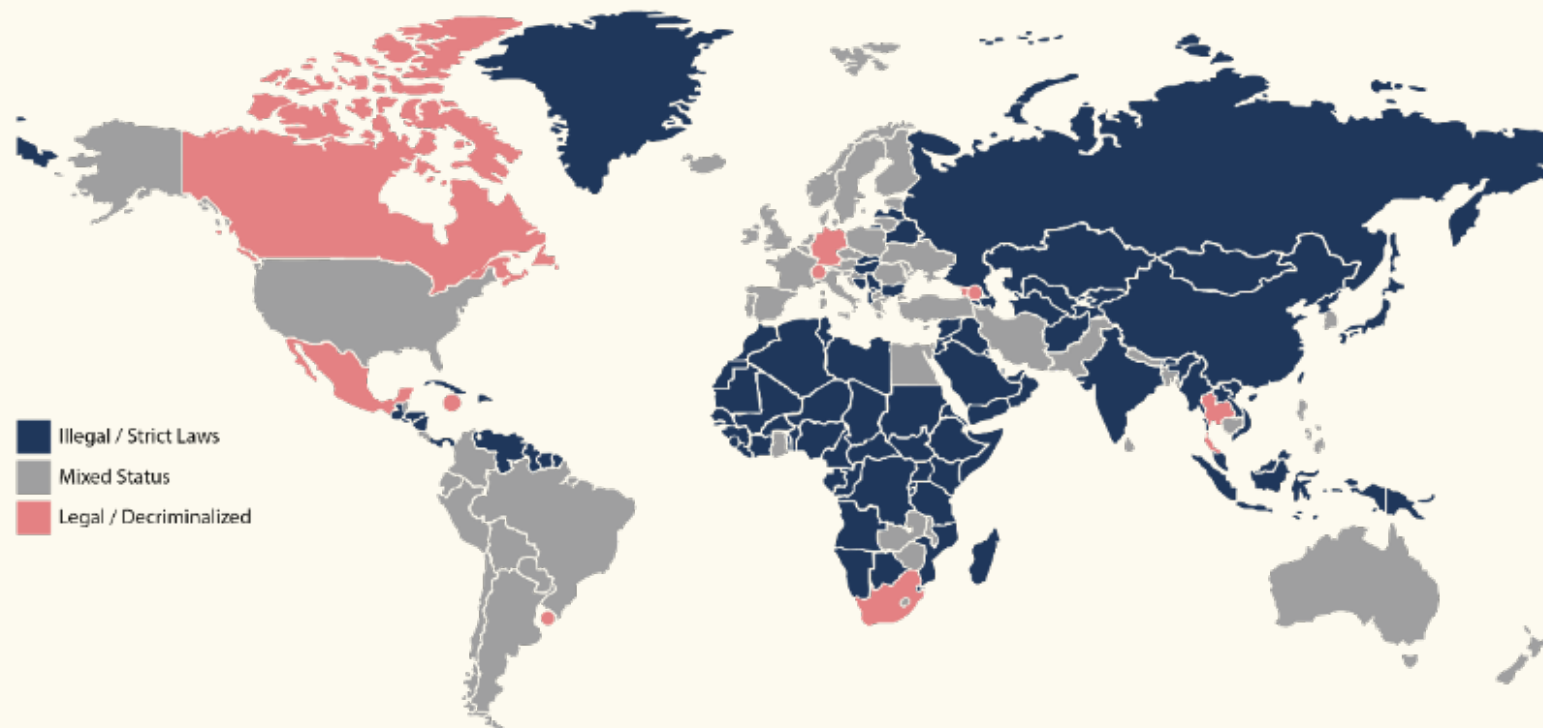
1) ATB capital markets, Life Sciences Canadian Cannabis 2026 Outlook, Dec 2025

2) Statistics Canada, as of March 2026

A Growing Global Opportunity

| Canada as a launchpad for global leadership |

US\$102B Global Legal Cannabis Market in 2030¹



- Nearly 50 countries have legalized cannabis for medical or recreational use
- Canada is the only G7 country with a federally legal recreational market
- Increasing international demand for high-quality cannabis

Why Canada?



Capital and infrastructure advantage and largest exporter of cannabis globally



Valuable IP, genetics and expertise developed in a highly regulated market



Strategic partnerships that unlock global infrastructure to rapidly expand in key jurisdictions

Source: Statista, Grand View Research: Legal Marijuana Market Size & Trends Analysis Report, 2024



Auxly Cannabis Group

Homegrown Success, Market Leadership

| Trusted Brands, Winning Assets, Sustainably Profitable |

#1

Best-selling non-infused pre-roll brand

#1

Best-selling all-in-one vape brand

#1

Best-selling flower brand

#3

LP in Canada

2

State-of-the art facilities

11

Consecutive quarters of positive Adjusted EBITDA

Global strategic partnership



IMPERIAL BRANDS



Source: Hifyre IQ, As of March 2026 by dollars sold.

Adjusted EBITDA is a non-IFRS or supplementary financial measure. Refer to the Non-GAAP Measures section in the MD&A for definitions.



Auxly Leamington

| World-class 1.1 million sq. ft. cultivation facility |

- Highly automated purpose-built with advanced lighting, temperature, and humidity control, powered by state-of-the-art technology
- Annual production of over 100,000 kgs, with ability to scale within existing footprint and 40+ acres for future growth
- CUMCS certification (GACP) for export
- Award winning genetics library
- Located in Leamington, Ontario, the greenhouse capital of North America

POWER FLOWER



#1 Dried Flower Brand

National R3M March 2026

INTRODUCING SOUTH POINT



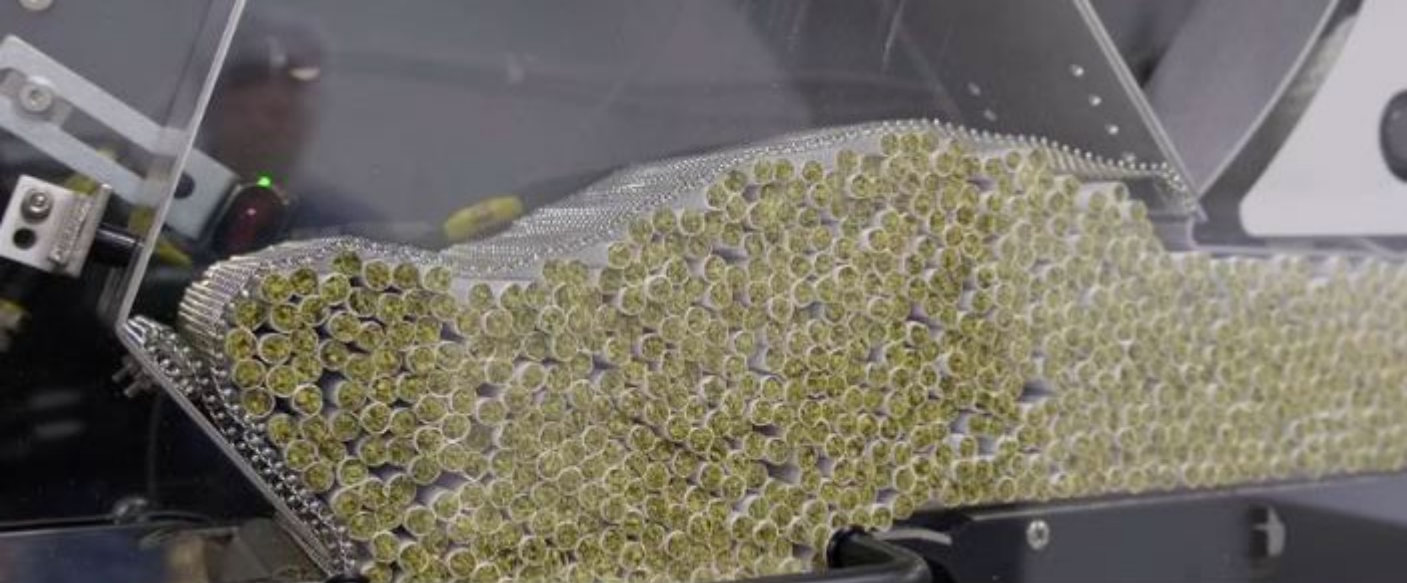
42°N 82°W

TURBO DIESEL

SATIVA-LEANING HYBRID



HANG-DRIED
SLOW-CURED
HAND-PACKED



Pre-roll Automation

| Consistent, high-quality pre-rolls at scale |

- Advanced high-speed cannabis pre-roll filling and packaging capabilities
- 5-year R&D partnership with world's largest manufacturer of tobacco manufacturing equipment
- Unrivaled operational and technical know-how
- Strain-specific processes to ensure consistent, high-quality product

PRE-ROLL PERFECTION



#1 Non-Infused Pre-Roll Brand

National R3M March 2026

Auxly Charlottetown

| 52,000 sq. ft. manufacturing facility |

- Purpose-built for vape manufacturing and product development
- 5+ years of leadership in first-to-market, category-defining innovations
- Fully licensed for processing, sales, analytical and sensory testing
- Recognized as industry leaders in quality with lowest vape failure/return rates in Canada
- Located in Charlottetown, PEI



ALL-IN-ONE = NUMBER ONE



#1 Disposable Vape Brand

National R3M March 2026

Introducing

BACK FORTY BOOSTED

50%
MORE THC



1.2G Fill
Larger tank and visible chamber for longer sessions & easy oil checks

USB-C RECHARGEABLE
Bigger battery with USB-C charging for power that keeps up



DUAL CERAMIC COIL
Two engines for bigger clouds without burning



BOOST SWITCH
Toggle on – when you want it – for bigger plumes and bolder flavours



Kush Mint
HYBRID
Mint, Eucalyptus



Rainbow Melon
SATIVA
Watermelon, Honeydew, Cantaloupe



Mango Fuzz
INDICA
Mango, Peach



Financial Overview

BACK FORTY

MOJAB PROJECT

Foray

Parcel

Dosecann

 **SOUTH
POINT**

Q1 2026 Summary

| Strong profitability with a 31% Adjusted EBITDA margin |

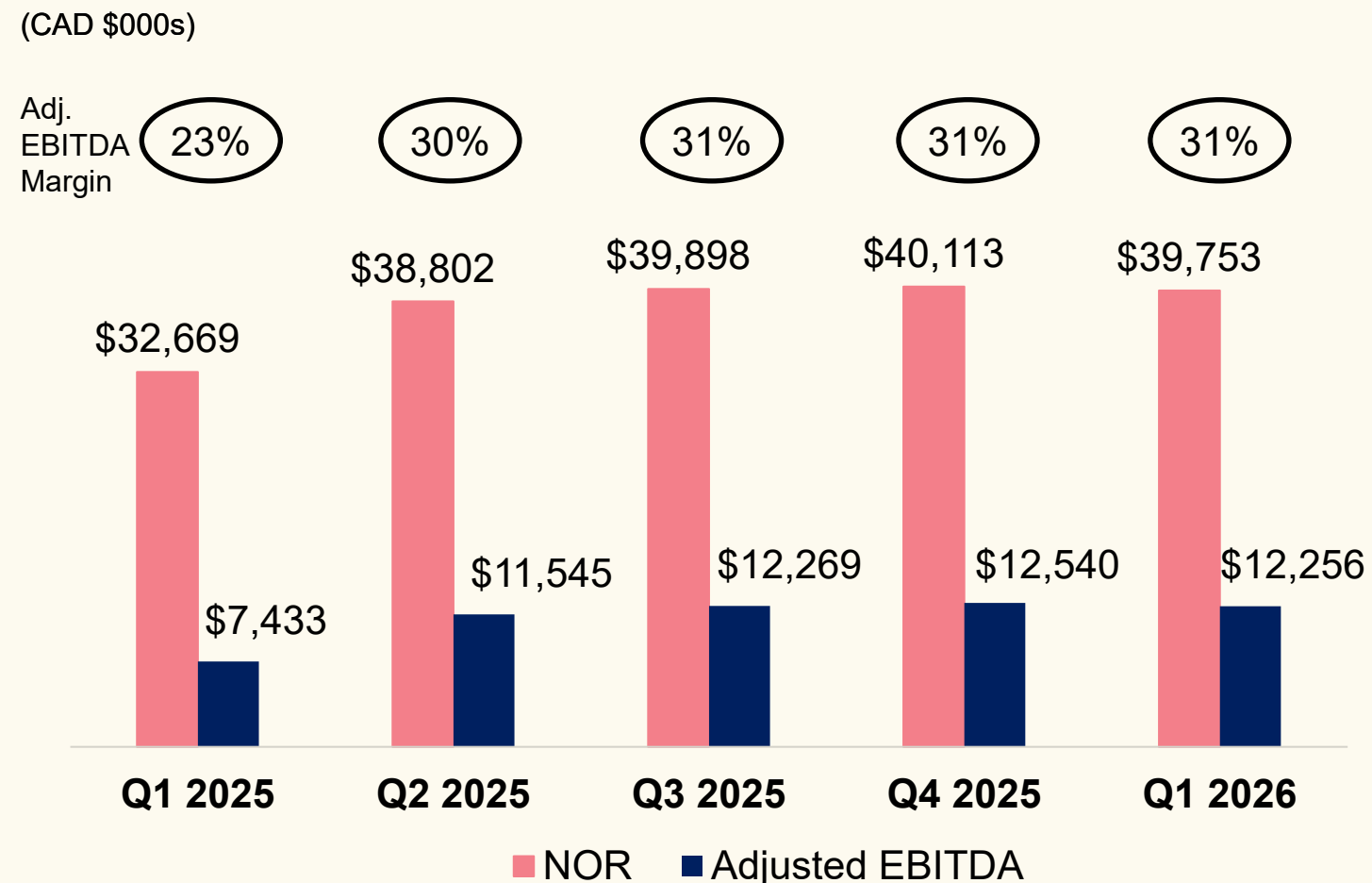
Summary Income Statement

(CAD \$000s)	Q1 2026	Q1 2025	Chg. %
Net Revenue	\$39,753	\$32,669	22%
Cannabis Inventory GM	21,872	15,831	38%
Cannabis Inventory GM %	55%	48%	+7%
SG&A	11,384	9,672	18%
Adjusted EBITDA	12,256	7,433	65%
Net Income/(loss)	3,466	12,111	nmf

Summary Balance Sheet

(CAD \$000s)	As of March 31, 2026
Cash	42,663
Net Working Capital	60,203
Total Assets	279,682
Total Debt	45,043
Total Debt to TTM Adjusted EBITDA	0.9x

Quarterly Net Revenue vs. Adjusted EBITDA

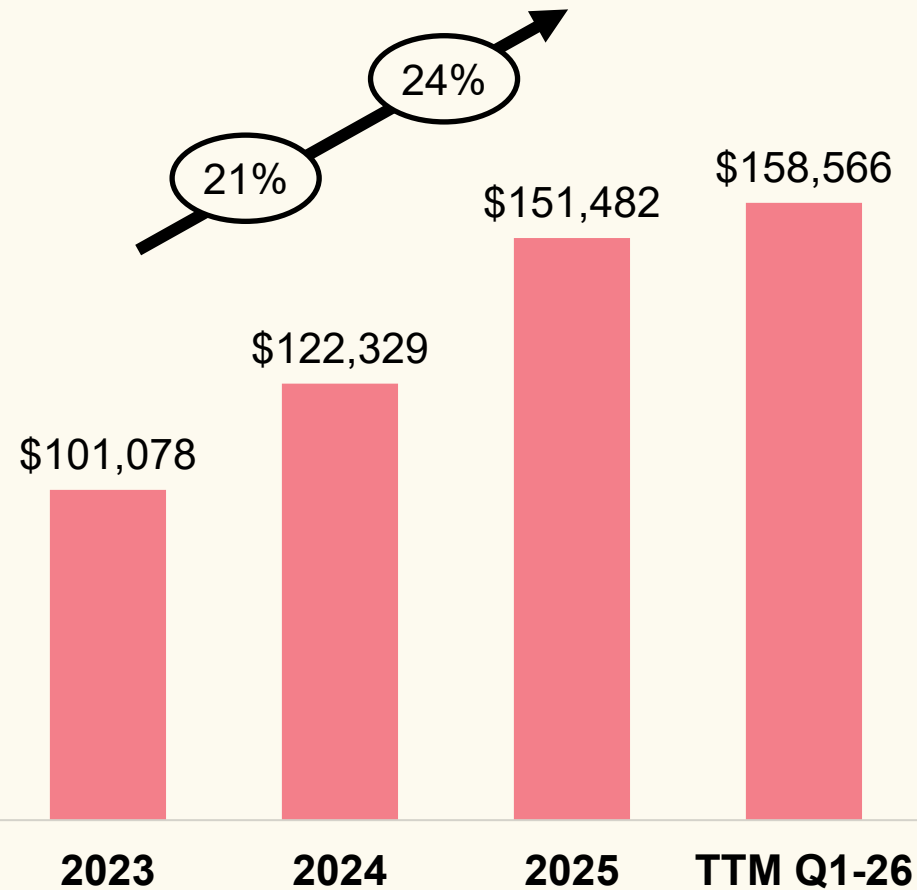


Note: Financial data includes non-IFRS or supplementary financial measures. Refer to the Non-GAAP Measures section in the MD&A for definitions. Gross margin above refers to gross margin on finished cannabis inventory sold. Total debt is defined as current and long-term debt. Net working capital is defined as current assets less current liabilities. Net income has historically fluctuated due to the impact of non-recurring items, tax recoveries, and fair value adjustments related to biological assets.

Improving YoY Financial Performance

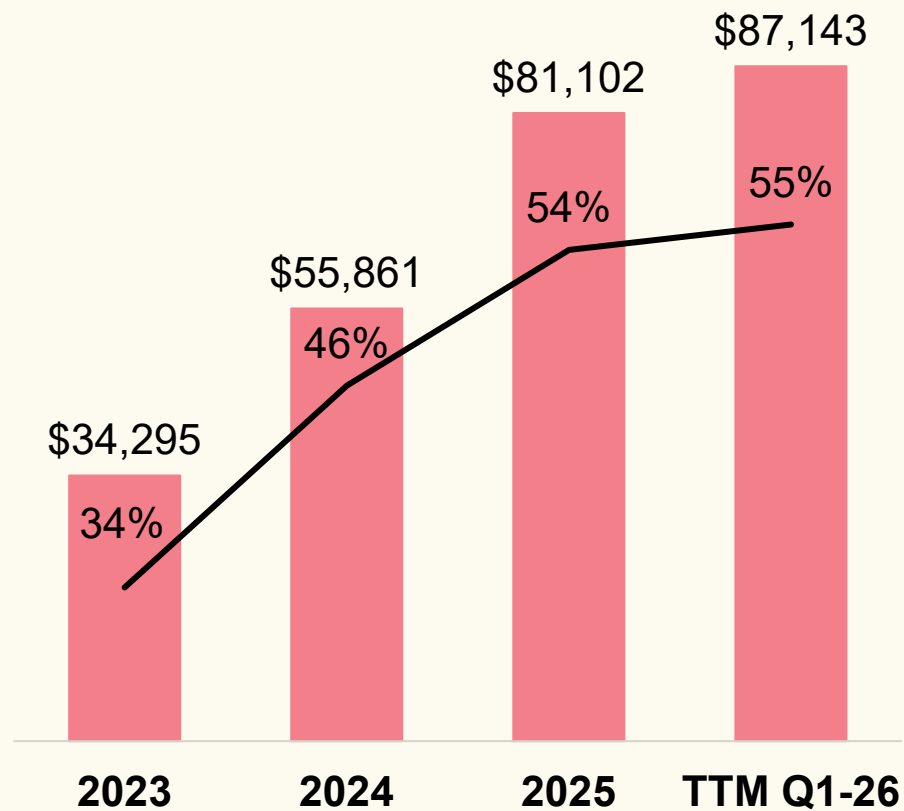
Net Revenue

(CAD \$000s)



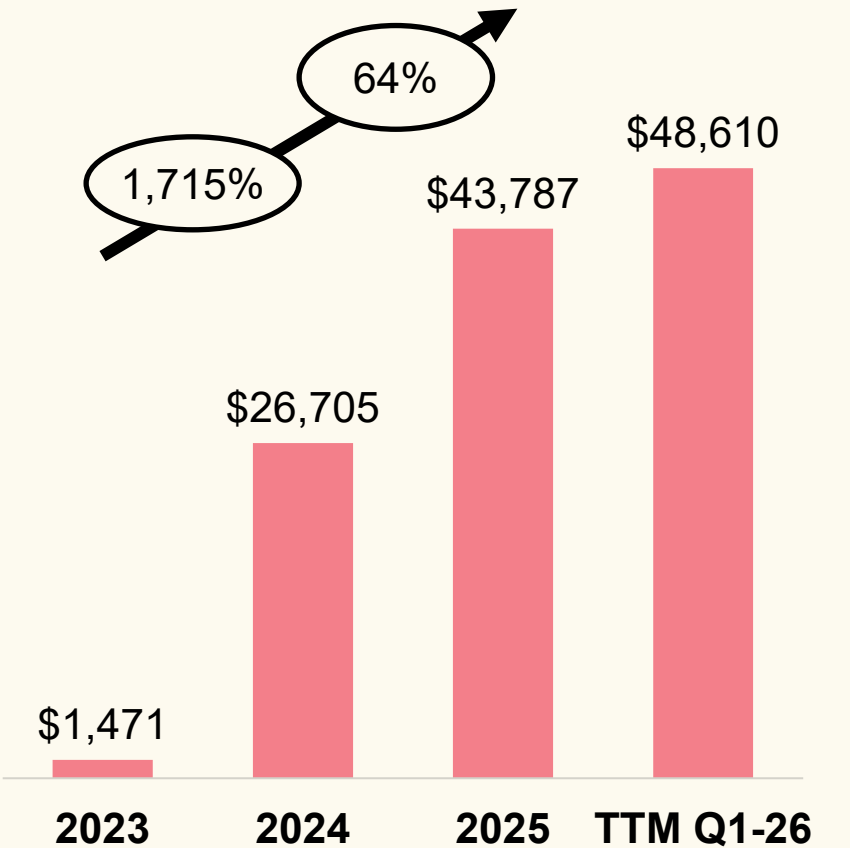
Gross Margin on Finished Cannabis Inventory Sold

(CAD \$000s) | (% of NOR)



Adjusted EBITDA

(CAD \$000s)

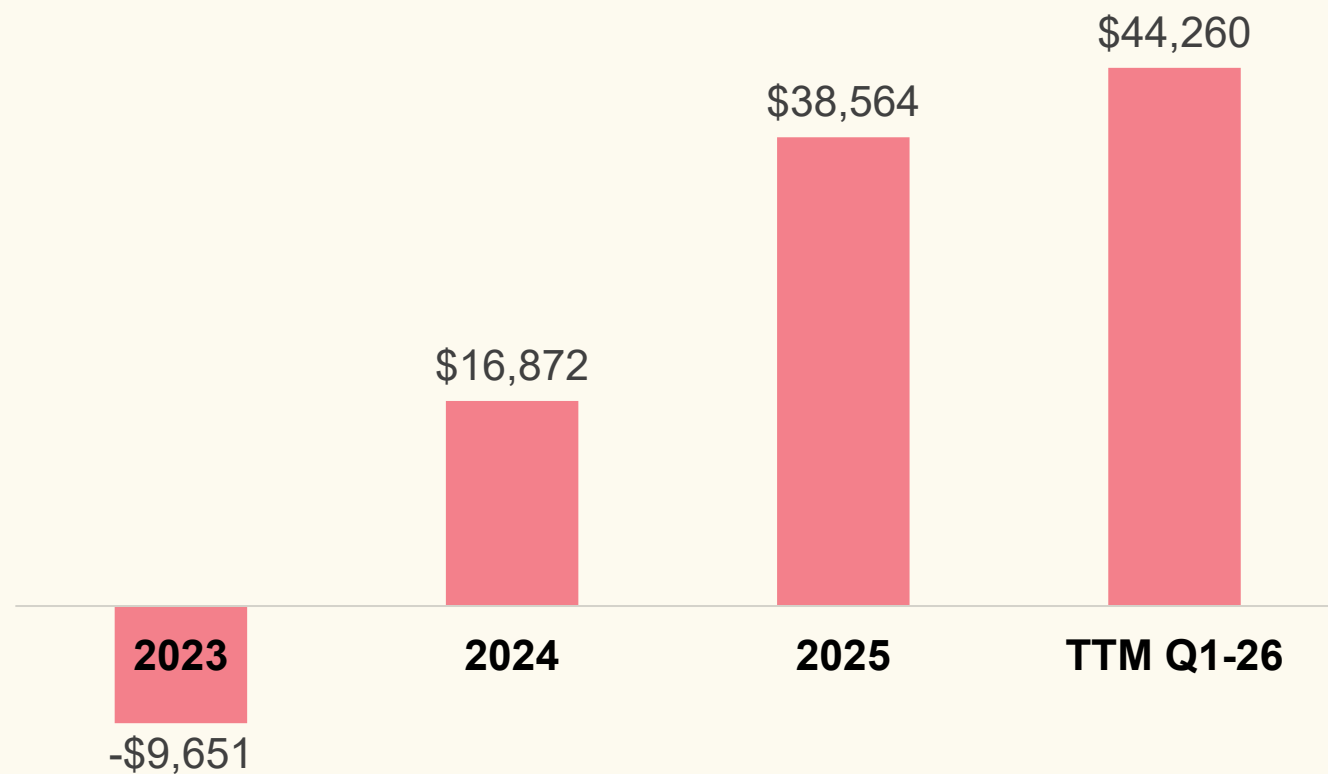


Note: Financial data includes non-IFRS or supplementary financial measures. Refer to the Non-GAAP Measures section in the MD&A for definitions.

Generating Sustainable Cash Flow

Cash Flow from Operations Before Net Working Capital Changes

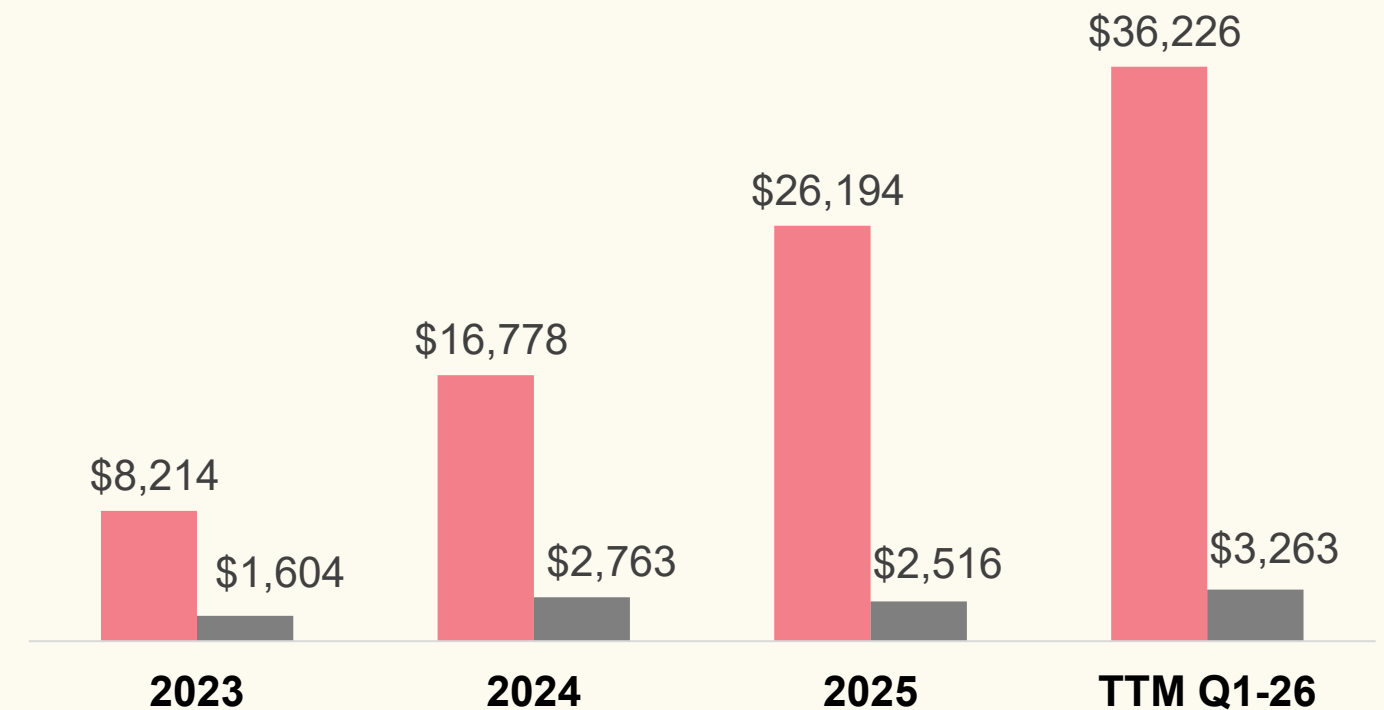
(CAD \$000s)



Cash Flow from Operations After Net Working Capital Changes

(CAD \$000s)

■ Cash flow from operations ■ Capex



Building to Last

| A clear path to value creation and continued growth |



Products and brands that consumers trust and love

- Winning at home with #1 brand in Canada
- Leadership in largest product categories



World-class assets and capabilities

- Large scale cultivation and manufacturing
- Award winning innovation team



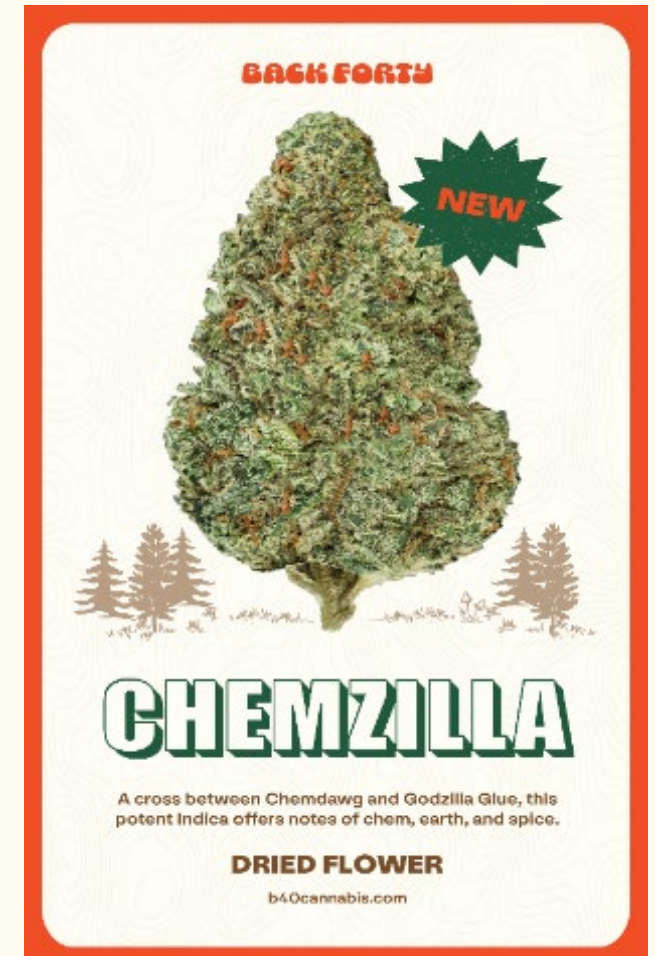
Focused, efficient and profitable

- Automated and efficient operations
- Sustainable profitability



Financial strength and flexibility

- Generating cash flow from operations
- Strong and flexible balance sheet

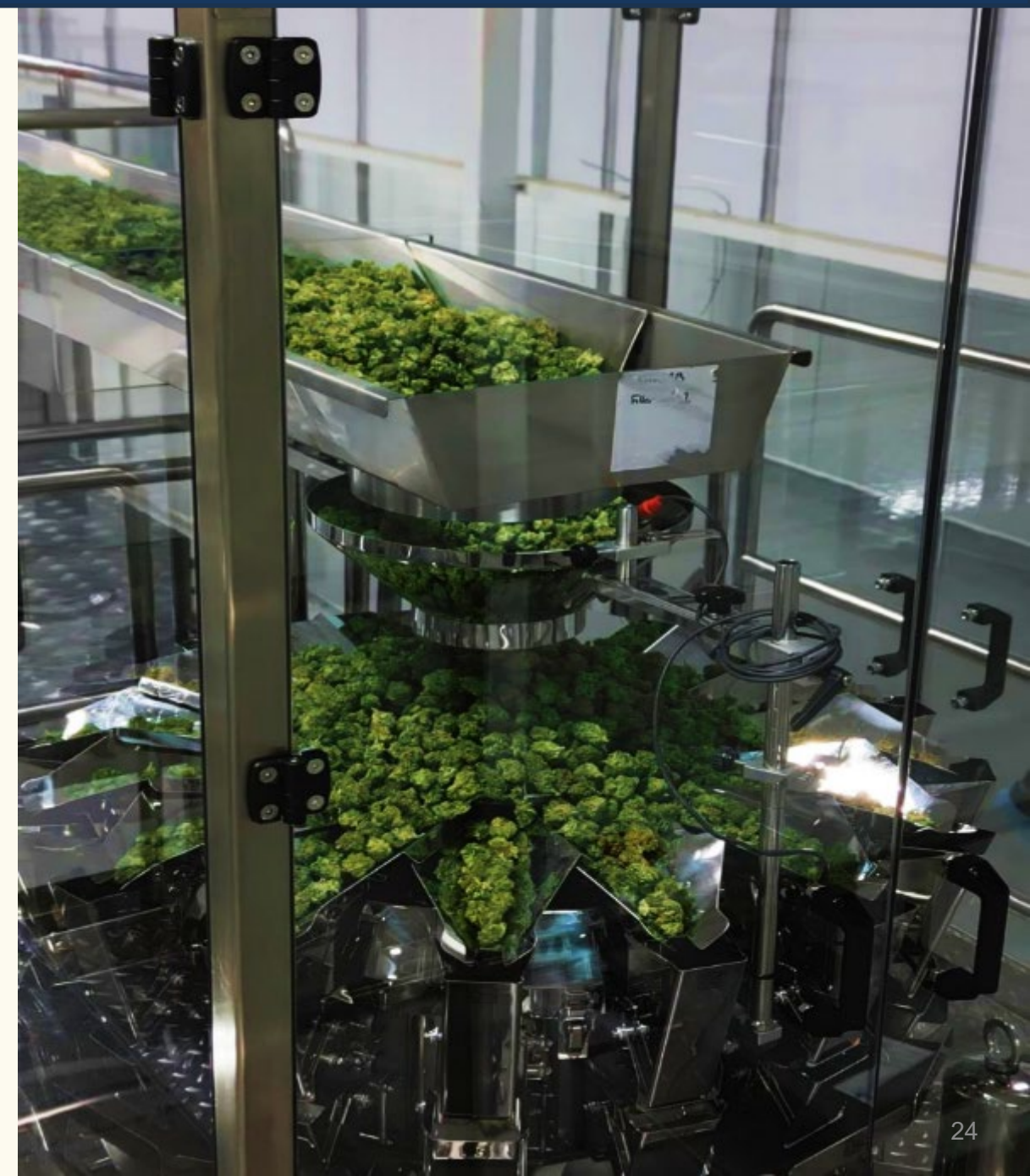


Appendix

Q1 2026 Non-GAAP Supplemental Information

| Net Income to Adjusted EBITDA Reconciliation |

(CAD \$000s)	Q1 2024	Q1 2025	Q1 2026
Net Income/(loss)	\$ (26,012)	\$ 12,111	\$ 3,466
Interest and accretion expenses	\$ 6,868	\$ 2,147	\$ 1,092
Interest and other income	(19)	(47)	(58)
Income tax expense/(recovery)	15,992	(8,125)	-
Depreciation and amortization included in cost of sales	1,292	1,274	1,768
Depreciation and amortization included in expenses	1,230	1,296	1,218
EBITDA	\$ (649)	\$ 8,656	\$ 7,486
Impairment of inventory	\$ 456	\$ 123	\$ 234
Unrealized fair value loss/(gain) on biological transformation	(2,773)	(12,312)	(9,758)
Realized fair value loss/(gain) on inventory	2,435	9,337	13,086
Equity-based compensation	1,927	1,505	1,011
Loss/(gain) on settlement of assets, liabilities and disposals	634	(39)	-
Foreign exchange loss/(gain)	210	163	197
Adjusted EBITDA	\$ 2,240	\$ 7,433	\$ 12,256



Note: Financial data includes non-IFRS or supplementary financial measures. Refer to the Non-GAAP Measures section in the MD&A for definitions.

Capitalization Table

As of March 31, 2026

Issued and Outstanding Shares

Outstanding shares	1,403,150,373
Escrowed shares	1,888,421

Total Issued and Outstanding Shares 1,405,038,794

Outstanding Securities

Warrants	121,185,118
Options	15,131,169
Restricted share units	156,878,213

Total Outstanding Securities 293,194,500

Total Fully Diluted Shares 1,698,233,294



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